

Resume

OBJECTIVE

Senior Management position encompassing proven skills of ANTICIPATING, ANALYSING, LEADING, DEVELOPING, and ENGINEERING in an organization with national or international scope and with focus on fixed plant facilities for production and products.

QUALIFICATIONS AND BACKGROUND

40 Years of progressive experience and expertise in:

Analyzing plant operating problems and initiating a tactical or strategic concept for a plan of action.
Anticipating, planning and scheduling for technical, material resources and manpower requirements.
Leading multidisciplinary project teams in the development of technical concepts, implementation plans, and the execution of works.
Developing and organizing technical project teams, project tracking procedures.
Engineering innovative conceptual solutions.

ACHIEVEMENTS

ANALYZED and ORGANIZED the collection of process data to determine potential opportunities, potential production problems, production shortfalls and/or investment/opportunities. Initiated and created potential scenarios leading business opportunities based on derived analysis; initiated and created and presented technical project proposals to exploit such opportunities; organized meetings and persuaded in house and outside clients on the technical merits and benefits of the proposals secured mandates for implementation. Results: Created over 50 proposals, managed to add over a dozen permanent clients to our client list. Mandated to conduct 18 to 20 studies, and followed up with the mandate to design and build 12 projects.

ANTICIPATED the need for specialized process engineering services; Originated, initiated and planned the creation of a consulting engineering company for the service; negotiated and persuaded partners and established a corporation; developed and prepared a business plan; negotiated and established banking support; implemented a marketing and sales plan; created and wrote presentation documents, initiated and led the marketing and sales campaign, persuaded clients to add the firm to their approved client list; and initiated and created of technical and commercial project proposals. Results: Built a firm that went from a cold start to peak over 120 employees and grossed over 6 million in yearly sales with a client list of well over 60 clients.

LED and ORGANIZED multidisciplinary team; Planned, scheduled and estimated capital expenditure, engineered and built process plants; monitored controlled and controlled timelines, quality and cost of engineering, procurement and construction management (EPCM) projects. Results: By leading the effort on 4 projects, established the firm's credibility as and EPCM contractor that led to the award of several other EPCM contracts to the firm.

DEVELOPED and IMPLEMENTED design procedures and process quality system; Prepared project progress status reports featuring, timeliness, progress and cost by task, generating performance comparative performance curves, comparing planned, actual, and projected performance. Results: Provided the clients with a tool and/or method to visualize in a very transparent way a project's progress status and team's efficacy in achieving projected goals, thereby raising the team's credibility level. EXPERIENCE

PROJECT MANAGER AECOM Consultants Inc 2012-2014 Montreal, QC

Conceived, planned, coordinated and supervised the balance of plant of an Iron ore mine located in Timmins, Labrador and NFLD. The infra-structure services included the design of the installation power generating equipment, heat recovery circuits, building heating and air conditioning, process and domestic water supply, fuel distribution, plumbing and office facilities.

PRESIDENT AS & HS - Gionet Engineering Inc 2009 - 2012 Georgetown, ON

Stewart Gionet, P. Eng.

Started a small engineering company to serve industry, in the process designed the building, obtained building permits and built a small home & office, obtained company's incorporation, obtained a Certificate of Authorization (C of A) from Professional Engineers of Ontario, and designed and wrote a Web site for the company. For more information the web site can be accessed by entering the following link: <http://www.adaptable-facilities-engineering.com/> .

CONSULTANT 2005-2009

HATCH LTD, Mississauga, ON

Initiated, engineered specialized technical reports, wrote specialized specification to rehabilitate moth balled Ferro-nickel refinery equipment. Initiated and wrote equipment and contract specifications for plant upgrade. Guided and coached intermediate and junior engineers in development of engineering documents and equipment analysis.

PROJECT MANAGER/BRANCH MANAGER 1992-2004

AMCDE-KSA

Conceived, planned, organized branch offices; led, coordinated and prepared the companies technical and commercial proposals; organized, presented and persuaded clients in the technical and economical merits and benefits of proposals; anticipated, planned and developed work plans, timelines, schedules budgets; led, coordinated and monitored the design efforts of multidisciplinary teams working on a number of projects in parallel; organized and coordinated and animated design meetings with client representatives to obtain their input and obtain their approval for design schemes; initiated, engineered and developed specialized studies to respond to clients strategic plans; analyzed, wrote and edited and documented specialized technical reports, operating manuals, performance and specifications and project progress reports.

VICE-PRESIDENT/ TECHNICAL DIRECTOR 1990-1992

Gionet-Mellor Associates Ltd, Montreal, Canada

Initiated, conceived and wrote a business plan that included financial plan and marketing as sales plan; anticipated potential client requirements and created and conceived a number of unsolicited proposals, organized, developed, and wrote technical and commercial proposals for engineering procurement and construction management (EPCM) projects; led, organized and guided the design a construction management team on a number of projects in parallel; studied, analyzed and correlated process operating data; conceived, initiated and wrote specialized study reports of strategic value for clients; wrote performance and technical specifications.

PRESIDENT/TECHNICAL DIRECTOR 1977-1990

GML, Montreal, Montreal, Canada

PROJECT ENGINEER 1976-1977

CIL, Montreal Canada

Documented a process concept for a state of the art explosive plant, obtained raw information from research engineers, existing plant and library data; conceived and created and engineered processing equipment; anticipated, planned and prepared design a detail design and construction plan and schedule; presented, advised and persuades plant and head office management stirring committee on merits of plan and its ability to achieve the desired results; launched, led and guide the detail design efforts, guided a pre-qualified contractor in implementing the construction plan, supervised the technical aspect of actual and successful construction of the plant.

PROJECT MANAGER 1974-1976

Beak Consultants Ltd, Montreal, Canada

Engineered and designed mechanical equipment in support effluent treatment systems, anticipated, developed and prepared design and construction plans.

ENGINEERING STUDENT 1971-1974

U of T and McGill

PROJECT MANAGER 1967-1971

Patino Mining Corporation, QC

Planned an all encompassing work plan to revamp the mill; presented, advised and persuaded management to accept plan; designed and engineered proposed corrections, anticipated, developed and prepared budgets and schedules, launched, led and supervised the revamp and eventually the expansion construction campaign.

ENGINEERING STUDENT 1964-1967

University of Toronto

CONSTRUCTION SUPERINTENDENT 1963-1964

Stewart Gionet, P. Eng.

Connolly Construction Ltd, NB

AERO-ENGINE TECHNICIAN 1960-1963
RCAF, Canada

EDUCATION AND ADVANCED TRAINING

Bachelor Mechanical Engineering McGill University 1974

Course in management concepts 1987

Course in direct sales NCR 1975

Course in Best Practices 2002

Course and Certification as an ISO 9000 auditor 2002

Management self-improvement courses in support of OEQ engineering qualifications at McGill 2012

Ethic courses by AECOM consultants and By OEQ 2012

Management courses at McGill in Montreal, 2013

AutoCAD 3D 14, 2014

ADVANCED EXPERIENCE

Effective ability to work on multiple projects simultaneously in different geographical locations.
Studies, plans, budgets, pricing, costing, scheduling and logistics.

MEMBERSHIPS

Professional Engineers Ontario

Order of Engineers of Quebec

SKILLS

Proficient in use of software such as,

Microsoft office, including ACCESS

Scheduling, Project, Primavera, etc.

Miscellaneous engineering software

Ceasar II pipe stress analysis

AutoCAD 14

OTHER

Open to Business Travel

Open to relocation